

Panel A: Business Profits

Sample Frame: Outcome (EGP/Month):	Control Only		Treatment Only		Full Sample	
	Endline - Baseline Profits		Endline - Baseline Profits		Baseline Profits	
	(1)	(2)	(3)	(4)	(5)	(6)
Standardized Predicted	-16396 ***	-16454 ***	20201 ***	20209 ***	-569	-645
Treatment Effect	(2496)	(2484)	(1975)	(2032)	(559)	(566)
Years of Education		341 *		-186		219 *
		(174)		(260)		(113)
Years of Experience		-87		244		28
		(66)		(156)		(70)
Number of Observations	949	949	950	950	992	992

Panel B: Total Factor Productivity (Follow-up Surveys Only; Asset Information not Collected at Baseline)

Sample Frame: Outcome = TFP:	Control Only		Treatment Only		Full Sample	
	(7)	(8)	(9)	(10)		(11)
Standardized Predicted Treatment Effect	-0.280 *** (0.059)	-0.282 *** (0.058)	0.234 *** (0.039)	0.229 *** (0.038)	Treatment	0.045 (0.052)
Years of Education		0.004 (0.008)		0.012 (0.008)	Index	-0.282 ** (0.059)
Years of Experience		0.009 ** (0.004)		0.002 (0.004)	Treatment * ITE	0.512 ** (0.070)
Number of Observations	951	951	953	953		1904

Notes: Panel A reports results from regressions of profit outcomes on a standardized measure of the predicted individual treatment effect. Regressions include a control for survey round, and cluster standard errors at the borrower level. Panel B reports results from a similar regression but with total factor productivity in the follow up surveys as an outcome. Statistical significance *0.10; **0.05; ***0.01.